

## JOB VACANCY

<i>Job title:</i>	Techno-Commercial Lead
<i>Job descriptions:</i>	<p>Role purpose</p> <ul style="list-style-type: none"><li>• Provide technical support to growers as needed ensuring product and customer service satisfaction with Agromaster.</li><li>• Develop strong relationship with key farmers and influencers in assigned area, optimizing customer reach</li><li>• Co-develop the campaign plans and leads the execution of over-all crop/product strategy</li><li>• Strategically impact the buying decision of farmers and influencers in alignment with country's Go-To-Market strategy.</li></ul> <p>Accountabilities</p> <ul style="list-style-type: none"><li>• Capture the area potential with allocate resources to optimise market share and achieve goals</li><li>• To execute channel and end user campaigns for assigned sales area to maximize consumption</li><li>• Feedback market needs, providing accurate information or insights for the Business development and campaign programs</li><li>• Ensure HS&amp;E and Compliance policies are implemented within the sales area in line with company policy</li><li>• Makes efficient use of resources for area of responsibility</li></ul>
<i>Number of vacancy:</i>	2 - 3
<i>Locality:</i>	<p>AGROMASTER have been in business for more than a decade and has become one of the leading fertilizer manufacturing company in Malaysia.</p> <p>Office: AGROMASTER FERTILIZER SDN. BHD. 1A-E, Jalan USJ 10/1A, 47610 UEP Subang Jaya, Selangor, Malaysia.</p> <p>Factory: AGROMASTER FERTILIZER SDN. BHD.</p>

	<p>Lot 8, Jalan Hishamudin 2, Kawasan 20, Kawasan Selat Klang Utara, Port Klang, 42000 Selangor.</p> <p>Website: <a href="http://www.agromaster.com.my">www.agromaster.com.my</a></p>
<p><i>Contact person and email/ phone numbers:</i></p>	<p>The interested candidate is encouraged to send their updated resume or CV to <a href="mailto:hr@agromaster.com.my">hr@agromaster.com.my</a></p> <p>For further information regarding the open vacancy, you may contact Mr Hwang S.C. directly at 010-2196333 or email at <a href="mailto:shwang@agromaster.com.my">shwang@agromaster.com.my</a></p>
<p><i>Special requirements:</i></p>	<p>Agriculture / Science / related field</p>