

JOB VACANCY

<i>Job title:</i>	Sales & Application Executive
<i>Job descriptions:</i>	<ul style="list-style-type: none">• Responsible for direct sales and application support of scientific, laboratory & research instruments to the scientific research community and industries• Engage key account customers, source out new accounts and other business opportunities• Provide excellent customer service through product knowledge, handling inquiries, application support and eventual sales order• Managing product lines from strategic planning to tactical activities• Develop plans and processes to ensure accomplishment of sales and marketing goals• Seek prospective clients and generate a steady flow of qualified leads from assigned client base• Perform client visits, products presentation and closing of sales opportunities• Co-ordinate and evaluate sales activities to expand client base and increase sales volumes
<i>Number of vacancy:</i>	2
<i>Locality:</i>	Shah Alam, Selangor
<i>Contact person and email/ phone numbers:</i>	Ms. Erin Tan/ hr@inscience.com.my / 03-5525 8098
<i>Special requirements:</i>	<ul style="list-style-type: none">• Degree in Applied Science, Chemistry, Physics, Biochemistry, Chemical Engineering, Environmental Engineering, Material Engineering or equivalent qualifications.• Positive attitude and pleasant personality• Dynamic and motivated with strong ability to develop, negotiate and close opportunities• Good interpersonal, communication and presentation skills to establish relationships quickly• A team-player who is resourceful and able to multi-task• Strong background in analytical application techniques.• Training will be provided• Willing to travel• Possession of a valid driving licence and own transport

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<i>Job title:</i>	Service Engineer
<i>Job descriptions:</i>	<ul style="list-style-type: none">• Provide excellent after-sales service, which includes installations, commissioning, upgrading, user training, corrective and preventive maintenance of equipment.• Attend to customer service requests for troubleshooting problems, perform corrective actions and complete on-site repairs with testing of the systems.• Develop and maintain excellent relationships with customers.• Provide timely and accurate external and internal professional reports.• Participate with team members on service delivery improvements.
<i>Number of vacancy:</i>	1
<i>Locality:</i>	Shah Alam, Selangor
<i>Contact person and email/ phone numbers:</i>	Ms. Erin Tan/ hr@inscience.com.my / 03-5525 8098
<i>Special requirements:</i>	<ul style="list-style-type: none">• Minimum Degree/ Diploma in Electrical/ Electronics/ Mechatronics Engineering or relevant engineering discipline.• Excellent analytical & problem-solving skills. Ability to comprehend and implement electronics/ electrical/ mechanical schematics.• Good interpersonal & communicative skills in English & Bahasa Malaysia.• Good organizational and management skills.• Responsible, result oriented, a team player, self motivated, willingness to learn and adapt.• Training will be provided• Possess own transport and willing to travel.